

OCTOBER 2007

Trees are sanctuaries.
Whoever knows how to talk
to them, whoever knows how
to listen to them, can learn
the truth.

-- Herman Hesse



FERTILIZER REMINDER!

Fall is a great time to fertilize trees prior to color change and leaf drop. This will protect trees in certain areas from frost damage and other environmental changes while also stimulating root growth. Go to www.mauget.com for a complete list of Mauget fertilizers and micro-nutrients.



Sneak Peek The QI-20 Quick Injection System



Mauget is pleased to introduce their revolutionary new injection system, the QI-20! Our time proven closed system technology is now applied to a new quick-inject system. With the

QI-20, a 20ml capsule is loaded into the injector, providing a positive mechanical drive that delivers the therapeutic treatment at optimum PSI fast.

The QI-20 is easy to use! Simply drill a shallow hole as you would with the Gen II capsule, twist the loaded injector in, and pull the trigger. It is that simple. With increased speed this system is able to deliver 20ml of material to a single site or smaller rates to several sites.

This is a truly closed system that is fast and simply effective. The QI-20 is planned for limited commercial launch in Spring of 2008.



Calendar of Events:

<u>Desert Green</u> October 11- 12, 2007 Las Vegas, NV

GIE + Expo October 25-27, 2007 Louisville, KY

New Jersey Shade Tree Federation October 26-28, 2007 Cherry Hill, NJ

> TCI Expo November 8-10, 2007 Hartford, CT

<u>Carolinas</u> November 12-15, 2007 Myrtle Beach, SC

2007 Mauget
Distributors Meeting
December 6-8, 2007
Monrovia / Arcadia, CA





ArborFos Trial in Olympia, Washington

Recently, the Mauget Company participated in a field trial using ArborFos to manage sycamore anthracnose at the State capitol in Olympia, Washington. Dr. Olaf Ribeiro, Plant Pathologist with Ribeiro Labs, along with Larry Durant cooperated with Neal Wolbert, Wolbert's Inc, and Mark Robb, Superintendent Grounds, with the Washington State Capitol to conduct the study.

Ten 4-6" DBH sycamore trees were selected for treatment along the waterfront of a prominent man-made lake. In response to local sensitivity of foliar fungicide treatments adjacent to the waterfront, it was decided to use the Mauget trunk injection method for leaf disease. Treatment timing will be evaluated for fall only, fall and spring, and spring only applications. This approach will allow the arborists to see when is the best time for anthracnose treatment while avoiding unnecessary drift or contamination of the nearby water feature.

WASHINGTON MARCHES ON



The giant sequoia tree named The Washington Tree, the second largest tree on the planet and thought to be more than 2,900 years old, is making an amazing recovery!

The tree, rotting after having suffered severe damage from a 2003 fire and a 2005 storm, has miraculously began sprouting new shoots and branches in what park rangers call a landmark recovery.

APPLICATOR SPOTLIGHT

David Draper of The Tree Doctor in Bowling Green, Kentucky is shown seated in front of The Bent Tree. Estimated to be in excess of 312 years old, this Chinkapin Oak



(guercus muehlenbergii) is registered with the Kentucky Division of Forestry Roots of the Commonwealth. Approximately thirty to forty years ago, the Bent Tree lost about one third of its crown in a storm and earned its name. It now exists inside of the Bent Tree Subdivision which was built around the tree to preserve it.

Mauget is proud to report that The Tree Doctor successfully treated this beautiful tree for Bark Borer using Inject-A-Cide B and it is still going strong, hopefully to live another 300 years!

Ask Ann:



- WCISA event and was asked if I compress my capsules before I put them on the feeder tubes or after.
- Personally, I prefer to compress the capsules prior to putting them on the feeder tube. The reason being so as not to break the feeder tube or dislodge it from the pre-drilled site.

Some people feel more comfortable compressing the capsule after it has been installed on the feeder tube. Either way is correct.

We would like to hear what works best for you. Please send your comments to me at ann@mauget.com.

Ann Hope is Mauget's Technical Support Representative for Southern California. She has nine years of industry experience in a variety of areas including weed control, ornamental trees and rodent control. Please email auestions Ann t o anv ann@mauget.com

Mauget UPDATES...

With the 2007 season and fiscal year passing into history, we believe much progress was made from our marketing folks to our Production and Administrative departments.

Our production staff was increased with the addition of Fernando Zarate who has joined us as a 2nd lead production line operator. This addition will allow us to expand operations to a 2nd shift when necessary and/or to operate a planned second production line. Our 2007 production output substantially exceeded that of 2006.

Marketing is swinging into tradeshow season and many appearances at national as well as regional conferences are scheduled. Be sure to stop by our booth at any of the shows, particularly GIE + Expo (booth # 5025) and the TCI Expo (booth # 506) as we will be giving you a sneak peak at the revolutionary QI-20 Micro-injection system which is planned for limited commercial launch by early Spring of 2008!

December 7th and 8th we will be holding our 2007 National Distributors Meeting in Monrovia, California where our Distribution partners will learn about new product introductions as well as other matters of distributor concern.

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Please contact Mary Peters— Newsletter Editor (mary@mauget.com) with suggestions or topics you would like to see in future issues

The Distributor's Feeder Tube is a quarterly newsletter published by the J.J. Mauget Co. It's goal is to provide information to our distributorship in what is new and what is "news with Mauget and the tree care industry.

NEW MEMBERS OF THE MAUGET FAMILY

Mauget is proud to announce the addition of two new members to its family! Miriam Anderson joined our Administrative group on September 4, 2007 and will be filling a vital role in handling registrations of our products, shipping, the applicator data base as well as many other duties. Miriam will be available at Ext. 102 when calling the office number. She brings a vast wealth of experience of office functions along with computer skills.

Fernando Zarate joined our production staff on September 4, 2007 and will be filling a role as a second line operator as well as overseeing other duties in the production operation including materials handling and shipping & receiving responsibilities. Fernando has a supervisor back ground in production assembly work in the electronics industry. This knowledge and background will be of great benefit to us and our continued effort to strengthen our production department.

